



NEW YORK EXCESS LINE MARKET PRODUCTION

WHOLESALEERS VS. RETAILERS*

		Active Broker Count	Total Transactions	% of Total Transactions	Total NY Premium	% of Total NY Premium
YTD SEPTEMBER 2018	Wholesalers	375	224,229	85.92%	\$2,053,747,618	61.89%
	Retailers	437	36,753	14.08%	\$1,264,619,780	38.11%
	TOTALS	812	260,982		\$3,318,367,398	
2017	Wholesalers	372	283,787	87.24%	\$2,482,506,796	63.31%
	Retailers	458	41,512	12.76%	\$1,438,409,558	36.69%
	TOTALS	830	325,299		\$3,920,916,354	
2016	Wholesalers	374	265,260	87.46%	\$2,275,990,975	62.82%
	Retailers	429	38,043	12.54%	\$1,347,160,548	37.18%
	TOTALS	803	303,303		\$3,623,151,523	
2015	Wholesalers	382	249,257	87.21%	\$2,111,878,054	59.30%
	Retailers	421	36,547	12.79%	\$1,449,401,446	40.70%
	TOTALS	803	285,804		\$3,561,279,500	

*STATISTICS ARE BASED ON NY TAXABLE CALENDAR YEAR PREMIUM