



## NEW YORK EXCESS LINE MARKET PRODUCTION

### WHOLESALEERS VS. RETAILERS\*

		Active Broker Count		Total Transactions		% of Total Transactions		Total NY Premium		% of Total NY Premium
YTD MARCH 2025	Wholesalers	259		117,848		89.33%		\$1,578,889,112		68.84%
	Retailers	338		14,069		10.67%		\$714,778,222		31.16%
	TOTALS	597		131,917				\$2,293,667,334		
2024	Wholesalers	299		409,839		86.53%		\$5,901,187,108		65.67%
	Retailers	458		63,772		13.47%		\$3,084,519,416		34.33%
	TOTALS	757		473,611				\$8,985,706,524		
2023	Wholesalers	291		358,172		85.67%		\$5,006,804,629		63.50%
	Retailers	464		59,898		14.33%		\$2,877,929,622		36.50%
	TOTALS	755		418,070				\$7,884,734,251		
2022	Wholesalers	278		302,708		78.63%		\$4,209,771,080		56.16%
	Retailers	469		82,278		21.37%		\$3,286,611,097		43.84%
	TOTALS	747		384,986				\$7,496,382,177		

\*STATISTICS ARE BASED ON NY TAXABLE CALENDAR YEAR PREMIUM