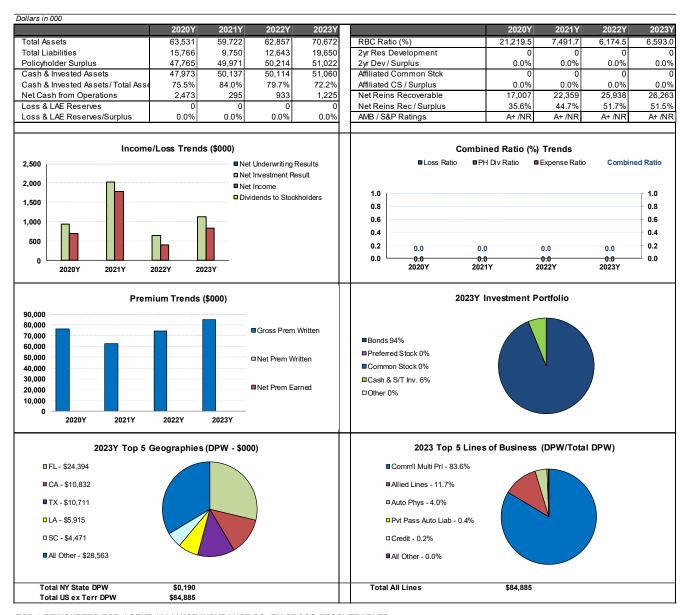


AGENT ALLIANCE INSURANCE COMPANY NAIC #10389 PARENT – The Allstate Corporation



TOP 5 REINSURERS FOR AGENT ALLIANCE INSURANCE CO. BY GROSS RECOVERABLES PERIOD: 2023Y

Dollars in 000				
Reinsurer	Reinsurance Class	Reins Authorized Status	Gross Recov	Over 120 Days Overdue
1 - Integon National Insurance Company	US Affiliated Non-captive Non-pooling	Authorized	44,040	0
2 - Berkley Regional Insurance Company	US Unaffiliated	Authorized	537	0
3 - North Carolina Reinsurance Facility	Mandatory Pools	Authorized	460	0
4	-	-	-	-
5	-	-	-	-

Important Information Regarding Financial Summaries

This financial summary contains information helpful to New York excess lines brokers in meeting their non-delegable duty to use "due care" in the selection of a financially secure excess line insurer. Definitions of the financial terms used in the summaries appear as pop-up boxes when hovering your mouse over the corresponding text. For additional guidance on assessing insurance company financial statements, please reference "ELANY COMPLIANCE ADVISOR: FUNDAMENTALS OF INSURANCE COMPANY FINANCIAL ANALYSIS".

The Excess Line Association of New York has compiled the insurance company financial information from the Annual Statutory Financial Statements. All ratios, charts, and graphs are based on the compiled information. We have made every effort to ensure all information transcribed for these pages is correct. However, the Excess Line Association of New York cannot attest to the accuracy of data provided by its sources, nor do we make any warranties, either expressed or implied, regarding the accuracy or completeness of information presented in this document. We assume no responsibility for loss or damage resulting from the use of this information.

E&S INSURER FINANCIAL SUMMARY – HOLDING COMPANY

Page 2 of 5



ULTIMATE PARENT – The Allstate Corporation

Corporate Profile		Financial Stren	gth Ratings
Address:	The Allstate Corporation	S&P Global:	-
	3100 Sanders Road	Moody's:	#OUTSIDE SUBSCRIPTION
	Northbrook, IL, 60062	Fitch:	-
		AM Best - P&C:	-
Website:	www.allstate.com		
President :	Thomas Joseph Wilson II		
Ticker Symbol:	NYSE: ALL		
SEC Filings:	<u>10-K</u>		

Highlights (\$000)	2020Y	2021Y	2022Y	2023Y
Total Assets	125,987,000	99,440,000	97,989,000	103,362,000
Total Policy Reserves	45,441,000	55,085,000	62,041,000	66,802,000
Total Debt	8,336,000	8,441,000	8,307,000	8,207,000
Total Other Liabilities	41,611,000	9,954,000	10,278,000	10,723,000
Sep Account Liabilities	NA	NA	NA	NA
Total Liabilities	95,770,000	74,313,000	80,626,000	85,732,000
Total Equity	30,217,000	25,127,000	17,363,000	17,630,000
Total Liab & Equity	125,987,000	99,440,000	97,989,000	103,362,000
Book Value / Share (\$)	92.68	82.52	58.69	59.89
Reserves / Investments & Cash (x)	0.76		0.99	0.99
Reserves / Liabilities (x)	0.47	0.74	0.77	0.78
Reserves / Equity (x)	1.50	2.19	3.57	3.79
Debt / Equity (x)	0.28	0.34	0.48	0.47
Dec. 31 Closing Price (\$)	109.93	117.65	135.60	139.98
Net Income (\$)	5,576,000	1,566,000	-1,342,000	-213,000
Basic EPS (\$)	17.53	5.04	-5.14	-1.20
Investment Yield (%)	3.14	7.03	2.13	3.38
Ratios (%)				
Loss Ratio	60.80	71.40	83.60	83.50
Expense Ratio	26.80	24.50	23.00	21.00
PH Dividend Ratio	0.00	0.00	<u>0.00</u>	<u>0.00</u>
Combined Ratio	87.60	95.90	106.60	104.50

E&S INSURER FINANCIAL SUMMARY – SUMMARY REPORT

Page 3 of 5



HISTORY

Agent Alliance Insurance Company (AAIC), domiciled in Alabama, was originally incorporated under the laws of North Carolina on December 8, 1995 as Berkley Insurance Company of the Carolinas, Inc. as a multi-lines property and casualty insurance company. It is licensed to write property, miscellaneous casualty, surety (excluding official surety bonds) and marine insurance. On July 10, 2006, Emerald Investments, LLC (Emerald) acquired 100% of the Company stock and changed the Company's name to Agent Alliance Insurance Company. On December 31, 2009, the Company re-domesticated to the state of Alabama. On September 1, 2011, Integon National Insurance Company (INIC), a North Carolina insurer, acquired 100% of the Company from Emerald. INIC was owned upstream by National General Holdings Corporation (NGHC). Effective January 4, 2021, NGHC became a wholly owned indirect subsidiary of The Allstate Corporation (Allstate). As a result of the merger, Allstate became the ultimate controlling entity of NGHC and its subsidiaries (including AAIC). As of December 31, 2023, AAIC is licensed in two (2) states and eligible as a surplus lines writer in 48 states and the District of Columbia.

REINSURANCE

AAIC participates in all of NGHC's domestic property and casualty subsidiary insurance companies' intercompany pool through its 100% quota share agreement ceding its net business to INIC, as the pool lead. According to the quota share agreement, 100% of premiums, losses and expenses are ceded on a net basis (after excess reinsurance) by AAIC to INIC and does not receive a share of the pool's combined results. As a result of the quota share agreement, no values are reported for net premiums written or earned, underwriting income, and the various combined ratio trends. As such, the Company's financial strength is heavily dependent on the credit risk of National General, the ultimate parent, as well as investment risk of its own investment portfolio, managed in common by National General. For 2020 through 2023, respectively, AAIC's net reinsurance recoverables were shown as \$17M, \$22M, \$26M, and \$26M, representing 36%, 45%, 52% and 52% of its surplus.

HOLDING COMPANY

Allstate was founded 1931 as a subsidiary of Sears, Roebuck and Company (Sears) to sell auto insurance by direct mail. The Allstate (named after a popular Sears tire brand) with headquarters in Northbrook, Illinois has grown into one of the largest insurance holding companies in the United States and Canada. Allstate was spun off by Sears in 1993. The Allstate group of companies offers auto, home, life, renters, boat, and property, and business insurance, retirement planning products, investments and banking services. AM Best collectively rates forty (40) insurance subsidiaries of the Allstate, including AAIC. For the years 2020 through 2023, the Group was rated by AM Best and S&P 'A+/A+' and assigned the financial size of XV (\$2bn - >). S&P rated Allstate 'AA-' and was downgraded to A+ in August 2023.

SUBSEQUENT NOTEWORTHY OBSERVATIONS

Last revised: May 2024

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E&S INSURER FINANCIAL SUMMARY - DEFINITIONS

Page 4 of 5



Financial Term	Definition
2y Dev/Surplus (IRIS #12)	Reflects the magnitude of two years of loss reserve development in relation to prior reported surplus. A positive ratio indicates the portion of reserves that may have been underestimated in prior years in relation to prior year's surplus. A negative ratio indicates the portion of reserves that may have been overestimated in prior years in relation to prior year's surplus.
2yr Res Development	The two-year increase or decrease in loss and loss adjustment expenses as a result of the re- estimation of reserves. A positive number indicates that reserves may have been underestimated in prior years. A negative number indicates that reserves may have been overestimated in prior years.
Affiliated Common Stock	The amount of common stock owned by the insurer that represents investments in affiliates or subsidiaries.
Affiliated CS / Surplus	The percentage of surplus that is comprised of investments in affiliates or subsidiaries.
AMB / S&P Ratings	Financial strength ratings from AM Best Company and Standard & Poor's.1
Cash & Invested Assets	Bonds, stocks, mortgage loans on real estate, real estate, cash related investments, contract loans, invested assets, write-ins and receivable for securities.
Cash & Invested Assets/Total Assets	A measure of liquidity that indicates the portion of assets held in cash or marketable securities.
Combined Ratio	A measure of overall underwriting profitability. It is the sum of the loss and expense ratios. A combined ratio of less than 100% indicates an underwriting profit.
Dividends to Stockholders	Distribution of earnings to stockholders paid in the form of money, stock, scrip, etc. The amount is decided by the board of directors.
DPW – Direct Premiums Written	Premiums written including gross premiums booked, adjusted for additional or return premiums, on policies where the company is the primary or direct carrier, as it relates to a specific line of business.
Expense Ratio	The ratio of underwriting expenses to net premiums written. The ratio represents the percentage of net premiums written that went toward underwriting expenses, such as commissions to agents and brokers, state and municipal taxes, salaries, employee benefits and other operating costs.
Gross Premiums	The total premium written and assumed by an insurer before deductions for reinsurance.
Loss & LAE Reserves	The estimated liability for unpaid insurance claims that have occurred as of a given evaluation date. Usually includes losses incurred but not reported (IBNR), losses due but not yet paid, and amounts not yet due. For individual claims, the loss reserve is the estimate of what will ultimately be paid out on that claim.
Loss & LAE Reserves/Surplus	Loss and loss adjustment expense reserves as a percentage of policyholders' surplus. The higher the value, the greater the insurer's reserve leverage and the greater the financial pressure on surplus.
Loss Ratio	The ratio of incurred losses and loss adjustment expenses to net premiums earned. A measure of the underlying profitability, or loss experience, of a total book of business.
Net Cash from Operations	Indicates net cash generated from insurance operations, including underwriting and investment activities, after accounting for dividends and taxes paid.
Net Income	The total after-tax earnings generated from operations as reported in the insurance company's statutory annual statement.
Net Investment Result	The return received by insurers from their investment portfolios including interest, dividends and realized capital gains/losses on stocks.
Net Premiums Earned	The portion of net premiums written that the policyholder has already paid and for which the insurance company has already afforded coverage.
Net Premiums Written	Represents gross premium written less reinsurance ceded.

E&S INSURER FINANCIAL SUMMARY - DEFINITIONS

Page 5 of 5



Financial Term	Definition
Net Reins Rec / Surplus	Measures the dependence on reinsurers and potential exposure to adjustments on such reinsurance as a percentage of surplus.
Net Reins Recoverable	The total ceded reinsurance recoverables due for paid losses, unpaid losses, losses incurred but not reported (IBNR), unearned premiums and commissions less funds held from reinsurers.
Net Underwriting Results	Net premiums earned less incurred losses, loss adjustment expenses, and underwriting expenses incurred.
PH Div Ratio	A return of premium to policyholders based upon financial results of the company and lower-than-expected claims. Usually paid by mutual companies
Policyholder Surplus	The difference between total admitted assets and total liabilities. It also is the sum of paid in capital, paid in and contributed surplus, and net earned surplus, including voluntary contingency reserves. As of January 1, 2019, the minimum policyholder surplus requirement for eligible insurers in New York is \$47 million.
RBC Ratio (%)	This ratio identifies the insurers that are inadequately capitalized by dividing total adjusted capital by the minimum amount of capital that regulatory authorities feel is necessary to support their operations and investments.
	A ratio of 200% or more results in "no action" from regulators. However, insurers whose ratio is between 200% and 300% may be subject to the Property/Casualty trend test, which will trigger a "Company Action Level" event if the insurer's combined ratio is greater than 120%.
	A ratio of 150% to 200% results in a "Company Action Level", under which the insurer must prepare a report to the regulator outlining a comprehensive action plan that identifies the conditions that contributed to their current financial condition as well as remediation plans.
	A ratio of 100% to 150% results in a "Regulatory Action Level". In addition to the insurer filing an action plan, the state insurance commissioner is required to perform any examinations or analyses that he or she deems necessary and issue appropriate corrective orders to address the insurer's financial problems.
	A ratio below 100% triggers an "Authorized Control Level" or "Mandatory Control Level", under which the regulator can take steps to place the insurer under its control.
Total Assets	Assets that are permitted by state law to be included in the company's financial statements. Admitted assets generally include assets that are liquid and whose value can be objectively assessed, or receivables that can reasonably be expected to be paid.
Total Liabilities	A summation of all company obligations recognized on the balance sheet. This includes provisions for loss and unearned premium reserves, commissions payable and other balances due.

¹ AM Best - A Best's Financial Strength Rating is an independent opinion of an insurer's financial strength and ability to meet its ongoing insurance policy and contract obligations It is not a warranty of a company's financial strength and ability to meet its obligations to policyholders. "View our "Guide Best's Credit Ratings" for rating disclosures related to the use and limitations of Best's Credit Rating, and for additional information regarding the development of a Best's Credit Rating, and other rating-related information and definitions. https://web.ambest.com/home

¹S&P - Please see "Intro to Credit Ratings" at http://www.spglobal.com/understandingratings to learn more.